# ZOIT BUDGET

## Port of Bremerton



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#### Supplemental Information

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Glossary

Cary Bozeman, Commission Secretary, January 1, 2016 - December 31, 2021

#### District 1: West Bremerton, portions of East Bremerton, Kitsap Lake and Chico

Previously the Chief Executive Officer of the Port of Bremerton from 2009-2011, Cary has returned as Port Commissioner in 2015 for a six year term (2016-2021). He has also served as mayor of Bellevue and Bremerton, where he has lived since 1997. In addition, Cary is the founder of The Bozeman Group, a consulting firm that works with cities to create economically viable downtown urban neighborhoods. Bozeman has received several honors throughout his career including being named by Seattle Magazine as one of the most influential people of 2007 and receiving the Governor's 2004 Economic Development Award.

Larry Stokes, Commission Vice President, January 1, 2014 - December 31, 2019

#### District 2: Downtown Port Orchard, portions of Eastern South Kitsap

Larry Stokes was first elected to the Board of Commissioners in 1979, serving as a Commissioner until 1989. In 2008 and 2014, Commissioner Stokes was reelected to the Port Board of Commissioners. Key priorities for Commissioner Stokes are to work to boost public outreach and increase the occupancy of the Port's marina and existing facilities to create new jobs and grow the revenue generated by Port businesses. Commissioner Stokes is a firm believer that the taxpayers, "who are the owners of the Port of Bremerton," should get a reasonable and fair return on their investment. Larry is a 20 -year Navy veteran who specialized in the medical aspects in deep sea diving. After retiring from the Navy, he founded Stokes Auction Inc., a well-known Kitsap auction company.

Axel Strakeljahn, Commission President, January 1, 2012- December 31, 2017

#### District 3: Portions of South Kitsap, Southwest Bremerton, Seabeck/Holly/Crosby

Axel Strakeljahn has spent the past 30 years working and living on the shores of the Kitsap Peninsula. After years of leading successful businesses in the community, he has also actively in supported community organizations such as Boys and Girls Club and Habitat for Humanity. Now the director of one of Kitsap County's largest retail corporations, Axel explains that his decision to run for commissioner was based on a desire to offer his extensive business knowledge in the public service arena. After successfully operating several large businesses, he hopes to bring decades of experience in producing and managing large budgets, controlling expenses, establishing more promotional events, and bringing new business to the Port of Bremerton.

#### **Message From the CEO**

The Port of Bremerton anticipates a productive year in 2017 as we continue to maintain our focus on Port facility repairs, infrastructure upgrades and continued work on the projects that benefit our community. In our efforts to improve efficiencies and prepare for growth, we will concentrate efforts on organizational structure and systems upgrades.

Marketing efforts in 2016 helped us reach record-breaking numbers in attendance for the Aircraft Owners and Pilots Association (AOPA) regional Fly-In which the Port was chosen to host among many qualifying airports nationwide. This August event at Bremerton Nation Airport was the largest to date with 700 aircraft and over 4,000 people in attendance. It had a positive impact on the local community as well, bringing roughly \$650,000 in economic benefit to Bremerton and Port Orchard and the surrounding area. Participating in the Fly-In was not only a great opportunity to put the Port on the map for recreation and potential future aviation events, but also introduced the area to many people that may now consider the Port for future business development.

On the marina end, we have seen success in our efforts to increase permanent moorage at the Bremerton Marina with moorage incentives and advertisements in local and regional boating publications and improved amenities at both marinas. Since the inception of its current marketing program, occupancy rates have increase from 37% in 2014 to 83% in 2016. A redesigned trade show booth display this year for marina events will provide a fresh look with the goal of attracting more visitors to learn about our moorage incentives, rendezvous packages and guest boating.

To continue these efforts of an updated look and feel, a new website is planned to launch early in 2017. The new site will be faster and easier to navigate than our current design well as mobile friendly. Other goals in 2017 include increased advertisement in local and national business focused publications that showcase our pad ready sites and available property at the airport and Olympic View Industrial and Business Parks. Initial work is underway with a real estate consultant firm to help us better target our properties to new, growing and established businesses, and identify infrastructure improvements that will better serve site selector requirements.

The Bremerton National Airport serves primarily general and corporate aviation markets. There is no commercial service currently. Significant capital projects schedule for 2017 include a runway re-seal and striping project as well as continued development of pad ready commercial sites and future planning of airport and commercial developments. In 2017, the airport will participate in the Northwest Aviation Conference, the National Business Aircraft Association conference, as well as hosting the annual Blackberry Festival Fly-In.

Jim Rothlin Chief Executive Officer

## MISSION

## "Good Jobs for Our Community"

## 2017 Port Directive

- Responsible spending that looks after tax payer's interests through operating efficiencies.
- ➡ Take good care of what we own (asset management).
- Actively develop property and market shovel-ready site.
- Look for property and/or facilities improvements that will generate family wage jobs and positive ROI.
- Look for opportunities to partner on quality of life enhancements that will benefit the community.

### The Budget and Budget Process

The budget translates the Port's policies and plans into a reality that delivers services and capital improvement projects. The budget communicates the plans to the general public by outlining the costs of Port services and projects, and the revenues that will support these services and projects. Once the Commission adopts the budget, it becomes the work plan to be accomplished for the coming year.

Preparation of the budget involves stakeholders. Each of them has the opportunity and responsibility to contribute suggestions for projects and processes that would improve the use of Port's resources more efficiently.

The budget provides four functions:

#### Function 1 The budget as a policy guideline

Fiscal policies provide guidelines for the Port Commissioners and Management Team to make sound business decisions. These policies help ensure that the Port's day-to-day operations are maintained and the Commissioners' vision for the community is achieved.

#### Function 2 The budget as a fiscal plan

Fiscal planning is an aspect of the budget and is also a legal requirement by the State. Revenues and beginning fund balances are estimated to determine resources available in the Port operations. Expenditures and project commitments, and ending fund balances are measured against available resources to determine the Port's fund appropriations.

#### Function 3

#### The budget as an operational guideline

The total expenditures including staffing time to complete the objective of operations should be reported out by department or division. The process ensures to maintain the operations of the Port and how they reach goals of the Port Commissioners.

#### Function 4 *The budget as a communication tool*

The budget encourages the general public review of the Port operations, and invites citizens to provide input to the budget. Citizens are welcome to discuss challenges and opportunities with the Port Commissioners.

Sherman Hu Chief Financial Officer

#### **C** Fiscal Management Belief:

The Port can meet the public requirements through continual improvement of internal processes. Tax increase should be used as the last resort.

#### **D** Budget Development Process:

Preparation of the budget should have all stakeholders involved. Each stakeholder has the opportunity and responsibility to contribute suggestions for projects and processes that would use the Port's resources more efficiently.

The stakeholders include the Port's Directors, Program Managers, Staff, Commissioners and Citizens.

#### Budget Oversight/Monitoring:

Every month, Finance meets with Directors and Managers to review the spending activities to ensure staying within the budget limits.

Every quarter, Finance conducts a financial forecast. The purpose of this forecast is to determine whether the limited revenue streams cover operational and capital programs, and also to facilitate strategic planning that go beyond the budget year.



## **Planning Calendar for 2017 Budget**

August 15 to September 15	September 16 to 23	September 23 to 30	October 11 to 25	November 8 to 16	November 22
<ul> <li>Finance distributes budget sheets and accounting data to department directors.</li> <li>CFO meets department directors to review prior year budgets, and to discuss new budget assumptions.</li> <li>CFO works with Finance staff to review and revise the departmental budgets.</li> <li>CFO meets department directors to brief the Finance input.</li> <li>Finance meets CEO to report out the status of budget preparation.</li> </ul>	<ul> <li>Finance completes first preliminary budget.</li> <li>Finance distributes preliminary budget to department directors.</li> </ul>	<ul> <li>Finance reviews feedback from department directors.</li> <li>Finance provides preliminary budget for CEO review.</li> </ul>	<ul> <li>10/11, work shop.</li> <li>10/25, First Preliminary Budget presented to Commissioners.</li> </ul>	<ul> <li>II/8, second Preliminary Budget Presented for Approval.</li> <li>II/9, first Public Hearing Notice (Kitsap Sun).</li> <li>II/16, second Public Hearing Notice (Kitsap Sun).</li> </ul>	<ul> <li>Public Hearing / Final Budget Approval.</li> <li>Resolutions due to Kitsap County per RCW.</li> </ul>



#### 2017 BUDGET SUMMARY

#### REVENUES

Tax Levy - General	\$ 3,293,255
Tax Levy - GO Bond Payment	\$ 325,055
Facility Revenues	\$ 3,508,206
Interest Revenues	\$ 17,500
Non-Operating Income	\$ 16,000
Bonds/Grants/Funds Sources	\$ 1,052,125
Total Revenues	\$ 8,212,141

EXPENSES	aintenance Operation		Capital		Total
Airport	\$ 1,135,094	\$	979,425	\$	2,114,519
Industrial Park	\$ 753,371	\$	240,000	\$	993,371
Business Park	\$ 396,742	\$	-	\$	396,742
Port Orchard Marina	\$ 1,039,069	\$	282,050	\$	1,321,119
Bremerton Marina	\$ 1,168,146	\$	31,000	\$	1,199,146
Other Marinas	\$ 188,489	\$	-	\$	188,489
General & Administrative	\$ 322,490	\$	350,101	\$	672,591
Non-Operating Expense	\$ 95,000			\$	95,000
Seabeck	\$ 50,000			\$	50,000
Port Orchard Marina Breakwater	\$ 587,406			\$	587,406
Bremerton Marina	\$ 100,000			\$	100,000
General Reserves	\$ 80,000			\$	80,000
Revenue Increase Contingency	\$ 40,000			\$	40,000
Bonds/Loans Payments		\$	373,756	\$	373,756
Total Expenses	\$ 5,955,808	<b>\$</b> 2	2,256,333	\$	8,212,141

PORT OF	SOURCE OF F	
Brementon Washington		OND
Breinschington		
OPERATING FUNDS	2017 Budge	t
NCOME		
General Fund Taxes		3,293,255
acility Revenue (See DETAILS)		3,508,206
ax Levy - 2009 Bond Payment (Note 2)		325,055
Interest on Investments:	0.000	
Industrial Development Fund Airport Fund	9,000 3,000	
Airpoint and	5,000	
Other Operating Funds	500	
Other Non-operating Funds	16,000	
Subtotal		33,500
TOTAL INCOME		7,160,016
NCOME FROM PROJECT GRANTS OR BONDS (Note 1)	+ + +	
AIRPORT		528,323
FAA - AIP 31 Runway Sealoff and Restriping Airport-Industrial Way (Cross Skia) - Carryover from 2015 Budget	+ + +	520,323
Equipment/Vehicle Capital Fund		138,000
		100,000
Airport Terminal - Carryover from 2016 Budget		
Terminal Roof		
Terminal HVAC		
Back Up Generator - Admin Portion of Terminal		-
		70.000
Airport Diner Roof - Carryover from 2015 Budget		73,602
AOPA Fly-in 2016		
AOFA TIV-III 2010		
NDUSTRIAL PARK FUND		
Facility Improvements - Carryover from 2016 Budget		
OVIP 4 - Roof	15,000	
OVIP 8 - 3-Phase Electrical	50,000	65,000
MARINAS		
Port Orchard Marina Maintenance Reserve Funds		
Resurface & Upgrades to Breakwater	147,200	
Resurface & Upgrades A-Dock/Misc Interior	,200	147,200
		,
Kitsap Transit Annual Payment	100,000	
Funds Moved to Reserve for Future Projects	<u> </u>	
(see marina operating budget section)	-	100.000
Evergreen Best Lounch - PCO Grant	+ + +	100,000
Evergreen Boat Launch - RCO Grant Evergreen Boat Launch - City of Bremerton	_	_
		-
Dbservation Overlook - Soroptimists Club		
Observation Overlook - City of Port Orchard		
Funds from Sale of Mitchell Avenue Property	-	-
	<u> </u>	
Subtotal Income From Project Grants or Other Cash Sources	<u> </u>	1,052,125
GRAND TOTAL INCOME - ALL SOURCES		8,212,141
Note 1 - Projects may be modified, delayed or deferred depending on	+ + +	
availability and amount of funds.	+ + +	
Note 2 - Tax Levy 2015 for 2009 Bond Payments are shown above for	+ +	
clarity of the total taxes to be collected by the Port for 2015,		
even though the taxes are not considered Operating Income.	+ +	

FACILITIES REVENUES - DETAILS		
Bremerton National Airport		
Hangars & Tie Downs	224,823	
Ground & Space Leases	207,317	
Equipment Leases	0	
Electric Sales		
Fuel Sales or Flowage Fees	13,022	
Licenses, Concessions, Misc. Fees (Guest Tie Down)	8,780	
SUBTOTAL - Airport		453,942
Olympic View Industrial Park		
Ground Leases	398,866	
Building & Space Leases	159,359	
Gorst Properties	48,600	
SUBTOTAL - Industrial Park		606,825
Olympic View Business Park		
OVBP 1 Ground Lease	27.415	
OVBP 1 Leases	244,544	
OVBP 1 M & O Pass through Costs	35,791	
Miscellaneous	33,791	
SUBTOTAL - Business Park		307,750
SOBTOTAL - Dusiness Faik		307,730
General Property		
Land/Building Leases	343.605	
NDGC Sublease Income (Gross)		
NDGC Association Monthly Assessments	1,449	
Less Association Monthly Assessment Pass through to KCCHA	0	
SUBTOTAL - General Property		345,054
Harbor Lease/Rental Properties (Rent & Utility Revenue)		
Port Orchard	10,600	
Bremerton	2,457	
SUBTOTAL - Harbor Lease/Rental Properties		13,057
Fuel, Oil & Retail Sales - Harbor		
Fuel and oil sales	53,667	
Retail sales (clothing, sunglasses, other)	2,939	
SUBTOTAL - Fuel, Oil & Retail Sales	56,606	
Sales Allocated to Port Orchard Marina	(34,884)	
Sales Allocated to Bremerton Marina	(18,783)	
SUBTOTAL - Retail Sales		2,939

850,624		
107,510		
26,401		
22,478		
17,820		
2,160		
462		
2,524		
	1,029,979	
494,452		
6,635		
30,352		
10,370		
3,497		
630,822		
199,725		
(81,887)		
117,838		
	748,660	
	0	
	3.508.206	
	26,401 22,478 17,820 2,160 462 2,524 494,452 85,516 6,635 30,352 10,370 3,497 630,822 199,725 (81,887)	107,510         26,401         22,478         17,820         2,160         462         2,524         462         30,352         30,352         30,352         10,370         3,497         630,822         117,838         748,660

PORT OF	USE OF FUN	D
Bremerton Washington	0017 D. L.	
Sheme bington	2017 Budge	[
AIRPORT EXPENDITURES		
Airport Administration		516,822
Salaries and Wages	294,511	510,022
Payroll Expenses	112,820	
Other Employee Expense	1,500	
Training	4,000	
Travel	2,000	
Office Operating Expense	8,000	
Dues and Fees	3,500	
Publications	952	
Insurance	89,539	
Administrative Professional Services		98,008
Legal Expense	5,000	
Marketing	24,650	
Port Marketing Program	-	
Advertising	8,325	
Community Activities	16,583	
Regional Fly In	-	
Economic Development (Real Estate Marketing Strategy - Heartland)	-	
Engineering	15,000	
Land Appraisals Computer Equip, Licenses, Maint	- 17,730	
IT Services	4,220	
Miscellaneous Outside Services	6,500	
Facility Operation & Maintenance	8,300	
Structures & Grounds Maintenance		103,890
Lease and Rent Costs		103,050
Facility Replacement/Maintenance	42,830	
Facility Property Protection	7,500	
Security	-	
Fire District 7 Assessment	18,400	
Land Maintenance	18,500	
Environmental Compliance	16,160	
Miscellaneous	500	
Operating System Maintenance		182,607
Emergency Readiness	-	
Equipment Maintenance/Rental	9,300	
Fuel Supply (all uses)	12,000	
Janitorial Supplies & Services	4,000	
Sanitation, Garbage Service	4,100	
Navaids/Communications Maintenance	33,800	
Small Tools Acquisition	4,957	
Utilities & Services	69,300	
Vehicle Maintenance	5,150	
Stormwater Fees	40,000	400
Sales, B&O & Other Taxes		400
General & Administrative Allocation		233,367
Francfor to Doconyo for Eulturo Equipment Doplocoment Eurod (2015/2016)		
Iransfer to Reserve for Future Equipment Replacement Fund (2015/2016)     Iransfer to Reserve for Future OVIP Sewer Line Replacement		
		1,135,094
		1,130,094

	2017 Budget	
AIRPORTINDUSTRIAL DEVELOPMENT EXPENDITURES		
Industrial Park Administration		342,382
Salaries and Wages	208,822	
Payroll Expenses	85,015	
Other Employee Expense	2,000	
Training	3,000	
Travel	2,000	
Office Operating Expense	7,000	
Dues and Fees	1,400	
Insurance	33,145	
Administrative Professional Services		76,749
Legal Expense	7,000	
Port Marketing Program	-	
Marketing	5,200	
Advertising	2,000	
Economic Development KEDA	15,000	
Community Activities	12,899	
Land Appraisals	-	
Engineering	15,000	
Studies / Gorst	-	
Miscellaneous Outside Services	5,000	
Computer Equip, Licenses, Maint	10,430	
IT Services	4,220	
Incidental Business Meetings	-	
Facility Operation & Maintenance		-
Lease & Rent Costs	-	00.505
Structures & Grounds Maintenance	04.000	88,525
Structures Maintenance	24,200	
Facility Property Protection	8,025	
Security Fire District 7 Assessment	- 12,000	
	12,000	
Land Maintenance Noxious Weed Removal	16,150 12,000	
Environmental Compliance	12,000	
Miscellaneous		
Operating System Maintenance		90,627
Equipment Maintenance/Rental	8,450	90,027
Fuel Supply (all uses)	9,600	
Sanitation, Garbage Services	4,100	
Small Tools Acquisition	4,100	
Utilities & Services	24,620	
Vehicle Maintenance	4,400	
Stormwater Fees	35,000	
Sales, B&O & Other Taxes	33,000	200
General & Administrative Allocation		154,887
		104,007
TOTAL AIRPORT-INDUSTRIAL DEVELOPMENT		753,371
TOTAL AIRPORT FUND (AIRPORT AND AIRPORT-IND DEV)		1,888,465

	2017 Budget	
OLYMPIC VIEW BUSINESS PARK EXPENDITURES		
Facility Operation & Maintenance		315,175
Salaries & Wages	3,123	
Payroll Expenses	1,090	
Other Employee Expenses	-	
Lease & Rent Costs - Bldg #1	262,000	
Ground rental lease pass-through	-	
Building R&M	2,250	
Maintenance & Repair	2,500	
Maintenance - Grounds (Noxious Weed Removal)	300	
Operating Expense	1,000	
Broker's Leasing Commission	-	
Defense Broker - Consultant	-	
Utilities & Services	7,900	
Security	500	
Insurance	6,862	
Property Taxes	25,000	
Phone Lines - Quest Alarm Mountain Alarm	1,150	
Legal	1,500	
Dues and Fees	-	
Advertising	-	
Miscellaneous	-	
General & Administrative Allocation		81,567
TOTAL OLYMPIC VIEW BUSINESS PARK EXPENDITURES		396,742

	2017 Budg	et	
HARBOR EXPENDITURES PORT ORCHARD MARINA			
Marina Administration		576,742	
Salaries & Wages	333,222	570,742	
Payroll Expenses	155,178		
Other Employee Expense	3,043		
Training (inc. travel)	4.000		
Office Operating Expense	19,000		
Dues	2,000		
Subscriptions	750		
Insurance	59.549		
Administrative Professional Services	33,343	79.622	
Legal Expense	4.000	13,022	
Marketing	21,000		
Advertising	14,972		
Community Activities	8,625		
Studies	-		
Incidental Business Meetings	1,000		
Computer Equip, Licenses, Maint	13,805		
IT Services/Annual Fees	4,220		
Miscellaneous Outside Services	12,000		
Facility Operations & Maintenance	12,000	131,000	
Lease & Rent Costs	20,000	131,000	
Structures & Grounds Maintenance	26,300		
Operating Systems Maintenance	10.000		
Other Equipment/System Maintenance	9.000		
Small Tools/Miscellaneous Equipment	3,500		
Parking Expense			
Vehicle Maintenance	6,500		
Utilities & Services	42.000		
Janitorial Supplies, Service	5.700		
Dock Amenities	6,500		
Miscellaneous	1,500		
Property Protection	1,500	34,480	
	7,500	34,480	
Security Supplies, Service Fire District 7 Assessment	21,780		
Fire Protection Supplies	4.800		
Emergency/Safety Equipment	4,800		
Environmental Expense	- 400		
Sales, B & 0 Tax		3,600	
General & Administrative Allocation		213,625	
		213,023	
SUBTOTAL - PORT ORCHARD MARINA		1,039,069	
Transfer to Marina Maintenance Account for Breakwater Replacement Costs 2030		587,406	
Total Port Orchard Marina Including Maintenance Transfer		1,626,475	
		.,	

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	2017 Budget	:
HARBOR EXPENDITURES BREMERTON MARINA		
Marina Administration		683,311
Salaries & Wages	376,525	
Payroll Expenses	190,986	
Other Employee Expense	2,500	
Training (inc. travel)	4,000	
Office Operating Expense	19,000	
Dues	2,000	
Subscriptions Insurance	750 87,550	
Administrative Professional Services	87,550	109,073
Legal Expense	2,200	109,073
Marketing	41,113	
Advertising	14,260	
Community Activities	11,125	
Studies / Enhancement Funds	-	
Incidental Business Meetings	1,000	
Continuing Construction Mitigation Costs	12,000	
Computer Equip, Licenses, Maint	11,655	
IT Services/Annual Fees	4,220	
Miscellaneous Outside Services	11,500	
Facility Operations & Maintenance		110,300
Lease & Rent Costs	15,000	
Structures & Grounds Maintenance	25,000	
Operating Systems Maintenance	5,550	
Other Equipment/System Maintenance	7,500	
Small Tools/Miscellaneous Equipment	3,750	
Vehicle Maintenance	2,000	
Utilities & Services	40,000	
Janitorial Supplies, Service	5,500	
Dock Amenities	6,000	
Parking Expenses	-	20,800
Property Protection Security Supplies, Service	5,000	20,800
Fire Department Fees	15,000	
Fire Protection Supplies	800	
Emergency/Safety Equipment	-	
Environmental Expense	-	
Sales, B & 0 Tax		4,500
General & Administrative Allocation		240,162
		2.10,102
SUBTOTAL - BREMERTON MARINA		1,168,146
Fransfer to Reserves for future marina projects (Kitsap Transit)		100,000
Total Bremerton Marina including Reserve Transfer		1,268,146
HARPER FISHING PIER		
Salaries & Wages	11,631	
Payroll Expenses	7,190	
Other Employee Expense	43	
Insurance	1,960	
Utilities	1,450	
Porta Potty Rentals	2,100	
Dock Amenities	300	
Vehicle Expense	-	
Operations & Maintenance	3,000	~ ~ ~ ~ ~ ~
SUBTOTAL - HARPER FISHING PIER		27,674

	20	17 Budget	
HARBOR - OTHER FACILITIES			
ANNAPOLIS FERRY DOCK & PARKING (Deal Closure on 11/1/16)			
Salaries & Wages	-		
Payroll Expenses	-		
Other Employee Expense	-		
Insurance	-		
Utilities	-		
Vehicle Expense	-		
Operations & Maintenance	-		
SUBTOTAL - ANNAPOLIS FERRY DOCK & PARKING			0
CHICO BOAT RAMP			
Salaries & Wages	1,061		
Payroll Expenses	523		
Other Employee Expense	-		
Insurance	127		
Utilities	-		
Vehicle Expense	-		
Operations & Maintenance	1,000		
SUBTOTAL - CHICO BOAT RAMP			2,711
MARINA PARK	10.000		
Salaries & Wages	48,000		
Payroll Expenses	21,000		
Other Employee Expense Insurance	87		
Utilities	2,200		
Janitorial	1,900		
Lease & Rent Costs	27,097		
Fire District 7 Assessment	27,097		
Structures and Ground Maintenance	3,500		
R & M Roads, Grounds, Parking	750		
Operations & Maintenance	4,450		
SUBTOTAL - MARINA PARK	4,430		109,269
			103,203
EVERGREEN PARK BOAT RAMP			
Salaries & Wages	-		
Payroll Expenses	-		
Other Employee Expense	-		
	-		
Insurance	-		
Utilities	-		
Vehicle Expense	-		
Operations & Maintenance	-		
SUBTOTAL - EVERGREEN PARK BOAT RAMP			0

	2017 Bu	udaat	1
	2017 Bu	lugel	
ARBOR - OTHER FACILITIES			
VATER STREET PARK			
Salaries & Wages	11,775		
Payroll Expenses	5,621		
Other Employee Expense	-		
Insurance	1,976		
Utilities	1,200		
Lease & Rent Cost	2,000		
Fire District 7 Assessment	31		
Structures and Ground Maintenance	3,100		
Vehicle Expense	-		
Operations & Maintenance	1.500		
SUBTOTAL - WATER STREET PARK	1,000	27,203	1
SUBIUIAL - WATER STREET FARK		27,203	l
JSS TURNER JOY MOORAGE SYSTEMS	1 100		
Insurance	1,132		
Annual Maintenance to Turner Joy	17,000		
Other Maintenance	3,500		1
SUBTOTAL - USS TURNER JOY MOORAGE SYSTEMS		21,632	
PROPERTY RENTAL/LEASE			
Salaries & Wages	-		
Payroll Expenses	-		
Other Employee Expense	-		
Insurance	-		
Utilities	-		
Vehicle Expense	-		
Property Management Fees	-		
Lease & Rent Cost	-		
Operations & Maintenance	-		
SUBTOTAL - PROPERTY RENTAL/LEASE		-	
			_
TOTAL HARBOR FUND		3,083,112	
SEABECK			
Establish an Assigned Fund for Future Capital Project	50,000		
(Port Cash \$50,000)			
CHICO			
Establish an Assigned Fund for Future Capital Project			
(Port Cash \$50,000)			
SUBTOTAL - Future Assigned Funds		50.000	
		30,000	
		+ +	

	0017 Dudau	
	2017 Budget	1
GENERAL & ADMINISTRATIVE		
Salaries & Wages		538,776
Payroll Expenses Dther Employee Expense		209,538
Fraining / Professional Development		20,000
Aarketing		8,000
Advertising/ Promo		3,600
Community Activities		850
Office Operating Expense		35,000
Computer Equip, Annual Maint, Licenses, Software (under Capital threshold		12,480
T Services		9,200
Audio/Visual Operating Costs		9,000
Arc Mail / Constant Contact / Wireless WiFi		-
Government Center - Facility Rent (Gross)		38,000
Publications / Subscriptions		7,000
Membership Dues & Fees		3,000 12,500
elephone Expense		12,500
Aaintenance, Janitorial Supplies & Services		1,500
nsurance		22,000
ravel		15,000
Election Costs		-
Dutside Services		163,355
Legal Expense	51,150	
Accounting (Synerg Support)	10,000	
Studies (Synerg system improvement)	15,000	
Property Development	-	
Miscellaneous Outside Services (Includes Website Maintenance)	21,005	
Information Technology - Outside Services	66,200	
Commissioner Comp & Travel		85,000
/ehicle Expense		300
Jncollectible Accounts (all funds)		-
Audit Expense // Iscellaneous		28,000
Promotional Hosting (all funds) (Limit \$37,500 + 1/4)		5,000
ncidental Business Expense		2,000
Business Development		5,000
Future Business Dev Opportunity/Emergency Funds/Contingencies		-
General & Administrative Transferred Out		(923,609)
		(0=0,0007)
OTAL GENERAL and ADMINISTRATIVE		322,490
NON-OPERATING EXPENSE		95,000
unds Transfer to Reserves		35,000
unds Transfer - Contingency		40,000
Project Opportunities - Reserve Funding		
Studies (Port Orchard and Bremerton Marinas)		5,000
Engineering (Airport/Industrial)		15,000
Future Business Dev Opportunity/Emergency Funds/Contingencies		25,000
OTAL FUND EXPENDITURES & TRANSFERS		5,955,808

	2017 Budget	
	Proposed	
CAPITAL PROJECTS/PURCHASES	Cuts	
BREMERTON NATIONAL AIRPORT PROJECTS & EQUIPMENT		
I. New Construction Projects		
1. AIP 31 Runway Sealcoat & Restriping		528,323
		020,020
2 Airport Industrial Way Industrial Sites Engineering	20.000	115.000
2. Airport Industrial Way Industrial Sites Engineering	30,000	115,000
3. Airport Industrial Way Entry Improvements		60,000
4. Backup Generator - Admin Building Installation / ATS Panels		30,000
5. Airport Diner Roof (Ac Pit) Replacement (Port Cash Current Budget \$15,000)		88,602
(Carryover from 2015 Budget \$73,602)		
6. Airport Terminal Roof Repairs		15,000
7. Maintenace Operation Building Parking Facilities (Design)		10,000
		10,000
SUBTOTAL - NEW CONSTRUCTION PROJECTS		846,925
II. Facility Improvement Projects		
1. Site, Utility, Building Improvements		
(Port Cash \$-0-)		
2. Business Development Opportunities		
(Port Cash \$-0-)		
	15.000	
3. Energy Efficiency Upgrades (Port Cash \$-0-)	15,000	
4. Asphalt Contingency		
(Port Cash \$20,000)		
5. Second Floor Deck Unity Upgrade	15,000	
(Port Cash \$-0-)	15,000	
6. Hangar Building Envelope & Exterior Upgrades		15,000
(Port Cash \$15,000)		

	20	17 Budget	
CAPITAL PROJECTS/PURCHASES			
BREMERTON NATIONAL AIRPORT PROJECTS & EQUIPMENT			
7. Airport Diner - Interior, Kitchen Mechanical & Misc.			30,500
<ol><li>Airport Industrial Sites Utility Extension (Lots #1-6)</li></ol>	450,000		
9. Admin Building Repairs / Upgrades			
10. Airport Front Entry Landscaping/Improvements	10,000		5,000
(Port Cash \$15,000)	10,000		5,000
(1 011 0431 \$10,000)			
SUBTOTAL - FACILITY IMPROVEMENT PROJECTS			50,500
III. Capital Equipment Purchases			
1. 45' Articulated - Lift			
2. Pickup Truck			34,000
3. Forklift (Used)			
(Port Cash \$6,000) (Equipment Replacement Program)			
(Port Cash \$0,000) (Equipment Replacement Program)			
4. Pickup Truck			
(Port Cash \$20,800) (Vehicle Replacement Program)			
5. Tractor- Mower Articulating Arm			48,000
SUBTOTAL CAPITAL EQUIPMENT PURCHASES			82,000
SUBTOTAL - BREMENTON NATIONAL AIRPORT CAPITAL PROJECTS AND EQUIP	MENT		979,425

	2017 Budget	
NDUSTRIAL DEVELOPMENT PROJECTS & EQUIPMENT		
I. New Construction Projects		
1. Road Repairs		40,000
(Port Cash \$40,000)		
SUBTOTAL - NEW CONSTRUCTION		40,000
II. Facility Improvement Projects OVIP/OVBP		
1. Site, Utility, Building Improvements (Port Cash \$-0-)		
2. Business Development Opportunities (Port Cash \$-0-)		
3. OVIP 4 Roof Repair		15,000
		13,000
4. OVIP 8 - Tenant Improvements (3-Phase)		50,000
5. OVIP SCT Potential Biomass Plant Site prep / ROW		50.000
6. OVIP Energy Efficiency Upgrades		
7. OVIP Sewer Lift Station Repair & Upgrade		85,000
SUBTOTAL - FACILITY IMPROVEMENT PROJECTS		200,000

	2017 Buc	lget
III. Capital Equipment Purchases		
SUBTOTAL - CAPITAL EQUIPMENT PURCHASES		-
SUBTOTAL - AIRPORT-INDUSTRIAL DEVELOPMENT		
CAPITAL PROJECTS & EQUIPMENT		240,000
TOTAL - AIRPORT FUND CAPITAL (AIRPORT AND AIRPORT-IND)		1,219,425
OLYMPIC VIEW BUSINESS PARK PROJECTS		
1. Site, Utility, Building Improvements		
(Port Cash \$-0-)		
SUBTOTAL - BUSINESS PARK PROJECTS		-
HARBOR IMPROVEMENT PROJECTS & EQUIPMENT		
I. New Construction Projects		
1. Guest Pavilion at Bremerton Marina permitting and engineering		
1. Cuest i avinon at Diemeton Manna permitting and engineering		
SUBTOTAL - NEW CONSTRUCTION PROJECTS		-

	2017 Budget	
Facility Improvement Projects		
PORT ORCHARD MARINA		
1. Desurface & Linerados to Draskuster		220.050
1. Resurface & Upgrades to Breakwater Total Project Cost: \$1,545,000		239,050
Port Fund (25% of Project Cost): \$386,250		
Carryover from 2016: \$147,200		
Port New Budget: \$239,500		
State (WA) Appropriation: \$1,158,750		
2. Resurface & Upgrades A-Dock/Misc Interior		
2. Resurace & Opgrades A-Dock/Misc Interior		
3. Piling Repairs	95,000	
4. Dock/Chain Upgrades & Repair - Undersurface cleaning		
5. Electrical Upgrades to Docks 30 & 50 Design		10,000
6. Security Cameras		
7. Dock Box Replacement - Port Orchard Marina		5,000
8. Pumpout Work Boat Kicker Motor		
9. Waterfront Park - Pathway/Upgrade/Signage		10,000
, , , , , , , , , , , , , , , , , , , ,		,
10. Marina Park Outlook Outfitting		18,000
SUBTOTAL - PORT ORCHARD MARINA		282,050
BREMERTON MARINA		
1. Harborside Steps Pathway Lighting		
2. Security Upgrades		10,000
		,
3. ADA Handicap Parking at Turnaround		1,000
4. Dock/Chain Upgrades & Repair		
T. Ductionalli Opyraues a nepall		
5. Waterline Upgrade		
6. Dock Box Replacement - Bremerton Marina		5,000
7. Harborside Office Fiber Run - Bremerton Marina		15,000
		10,000
SUBTOTAL - BREMERTON MARINA		31,000
JBTOTAL - FACILITY IMPROVEMENT PROJECTS		313,050

	201	17 Budget	
III. Capital Equipment Purchases			
1. Pickup Truck			
SUBTOTAL - CAPITAL EQUIPMENT PURCHASES		313,050	
TOTAL - HARBOR CAPITAL PROJECTS		313,050	
GENERAL AND ADMINISTRATIVE PROJECTS & EQUIPMENT			
I. Facility Improvement Projects			
1. Admin Space Expansion / Remodel			
Software Upgrade and System Expansion     (Include Exchange 2013 Software Upgrade)		80,000	
SUBTOTAL - FACILITY IMPROVEMENT PROJECTS		80,000	
GENERAL AND ADMINISTRATIVE CAPITAL PROJECTS			
1. Site, Utility, Building Improvements		127,101	
2. Business Development Opportunities		75,000	
3. Computer Server Backup Propane Generator		38,000	
4. Replacement Van or Crossover for Admin Sedar		30,000	
SUBTOTAL - GENERAL AND ADMINISTRATIVE CAPITAL PROJECTS		270,101	
TOTAL - G&A CAPITAL PROJECTS & PURCHASES		350,101	1
GRAND TOTAL CAPITAL PROJECTS/PURCHASES		1,882,576	

	201	7 Budget		
	201	7 Duuget		
BOND, LOAN AND NOTE PAYABLLE				
INCOME				
2015 Tax Levy for 2009 Bond Payment				
See Income - Operating Funds on Page 1	0			
(For presentation purposes only - All Taxes are Disclosed on	0			
Page 1 to facilitate discussion of Port's 2015 Budget, even though the	0		0	
taxes are not considered Operating Funds.			0	
TOTAL BOND FUND INCOME			0	
			<u> </u>	
EXPENSES				
General Obligation Bonds (1.75% - 4.30%)				
Final Payment December 2029				
G.O. Bond Fund 2009				
Interest due	130,055			
Principal due	195,000			
Subtotal - G.O. Bond Fund 2009	195,000		325.055	
Principal Balance after 2016 payment - \$ 3,195,000			323,033	
Principal Balance anel 2010 payment - \$ 3,193,000				
CERB Loan Repayment (FBO Bldg)				
Final Payment January 2024				
Interest due (Interest Rate 2.8%)	5,650			
Principal due	22.853			
Subtotal CERB Loan	22,000		28,503	
Principal Balance after 2016 payment - \$ 201,781			20,303	
CERB Loan Repayment (Palmer)				
Final Payment January 2030				
Interest due (Interest Rate - 1%)	2,805			
Principal due	17,393			
Subtotal CERB Loan			20,198	
Principal Balance after 2016 payment - \$ 263,065				
TOTAL BOND/LOAN/NOTE EXPENSES			373,756	
	<u>Revenues</u>		Expenditures	
	8,212,141		8,212,141	
			0	
			J	

## **Budget Summary**

## Supplemental Comparisons 2017 Budget & 2016 Budget

SOURCE	2017 Final Budget	2016 Final Budget	Changes From 2017
Tax Levy – General Fund Taxes	\$ 3,293,255	\$ 3,239,696	+ \$53,559
Tax Levy – GO Bond Payment	325,055	322,800	+ \$2,255
Facility Revenues	3,508,206	3,585,682	- \$77,476
Interest Revenues	17,500	7,015	+ \$10,485
Non-Operating Income	16,000	13,500	+\$2,500
Bonds/Grants/Funds Sources	1,052,125	1,283,287	- \$231,162
Total Revenues	\$ 8,212,141	\$ 8,451,980	- \$239,839

USE "Maintenance & Operations"	2017 Final Budget	2016 Final Budget	Changes from 2017
Airport	\$ 1,135,094	\$ 1,053,326	+ \$ 81,768
Industrial Park	753,371	747,154	+ 6,217
Business Park	396,742	375,467	+ 21,275
Port Orchard Marina	1,039,069	1,071,907	- 32,838
Bremerton Marina	1,168,146	1,109,708	+ 58,438
Evergreen Park Boat Ramp		9,968	- 9,968
Other Marinas	188,489	153,069	+ 35,420
General & Administrative	322,490	427,641	- 105,151
Sub total	\$ 5,003,401	\$ 4,948,240	+\$ 55,161

USE "Non-Operational"	2017 Final Budget	2016 Final Budget	Changes from 2017
Non-Operating Expense	95,000	50,000	+ \$45,000
Seabeck	50,000	50,000	-
Chico	-	50,000	- \$50,000
Port Orchard Marina Breakwater	587,406	750,000	- \$162,594
Bremerton Marina – Future Projects	100,000	100,000	-
General Reserves	80,000	111,694	- \$31,694
Revenue Increase Contingency	40,000	54,000	- \$14,000
Sub total	\$ 952,406	\$ 1,165,694	- \$213,288
Total O & M Expenses	\$ 5,955,808	\$ 6,113,934	- \$158,126

USE "Capital Projects"	2017 Final Budget	2016 Final Budget	Changes from 2007
Airport	\$ 979,425	\$ 741,255	+ \$ 238,170
Industrial Park	240,000	133,001	+ 106,999
Port Orchard Marina	282,050	344,200	- 62,150
Bremerton Marina	31,000	104,000	- \$73,000
Evergreen Park Boat Ramp		463,595	- \$463,595
Others	-	29,500	- \$29,500
General & Administrative	350,101	151,000	+\$199,101
Sub total	\$ 1,882,576	\$ 1,966,551	- \$83,975
Bonds/Loans Payments	\$ 373,756	\$ 371,501	+ \$2,255
Total Expenses	\$ 8,212,141	\$ 8,451,980	- \$239,839

Property Tax Comparison - 2016 to 2017								
2016			2017					
2015 Levied Amount	\$	3,507,337	2016 Levied Amount \$ 3,561,82					
0% Increase		-	0% Increase					
New Construction		33,759	New Construction 38		38,164			
Utilities		2,577	Utilities (Est.)		4,500			
Refunds		18,822	Refunds		13,823			
2016 Levy	\$	3,562,495	2017 Levy	\$	3,618,310			

2017 SIX-YEAR CAPITAL BUDGET SUMMARY									
	2017	2018	2019	2020	2021	2022	Project Costs		
Bremerton National Airport	979,425	2,045,385	4,826,483	581,852	7,159,455	1,268,111	16,860,711		
Olympic View Industrial Park	240,000	75,000	3,115,000	75,000	75,000	75,000	- 3,655,000		
Port Orchard Marina	282,050	-	-	1,735,000	13,371	-	2,030,421		
Bremerton Marina	31,000	40,000	-	-	-	-	- 71,000		
Port Orchard & Bremerton / Shared	-	15,000	15,000	15,000	15,000	15,000	- 75,000		
General & Administrative	80,000	-	-	-	-	-	- 80,000		
Site, Utility, Improvements/Business Op	270,101	-	-	-	-	-	- 270,101		
Total - All Facilities	1,882,576	2,175,385	7,956,483	2,406,852	7,262,826	1,358,111	23,042,233		

2017	2017 SIX-YEAR CAPITAL BUDGET DETAILS						
	2017	2018	2019	2020	2021	2022	Project Costs
Bremerton National Airport:							
AIP 31 Runway Sealcoat & Restriping	528,323						528,323
Asphalt Contingency		20,000	20,000	20,000	20,000	20,000	100,000
Airport Diner Roof Replacement	88,602						88,602
Airport Terminal Roof Repairs	15,000						15,000
Hangar Building Envelope & Exterior Upgrades	15,000	25,000	25,000	25,000	25,000	25,000	140,000
Airport Diner - Interior, Mechanical & Entry Upgrades	30,500	25,000					55,500
Maintenance Operation Building Parking Facilities							
(Design)	10,000						10,000
Site, Utility, Building Improvements		30,000	30,000	30,000	30,000	30,000	150,000
Equipment Replacement Program	48,000	103,635	50,718	34,046	98,593	88,000	422,992
Vehicle Replacement Program	34,000	143,463	70,326	147,806	171,022	175,000	741,617
Business Development Opportunities		25,000	25,000	25,000	25,000	25,000	125,000
Airport Industrial Way Industrial Sites Engineering	115,000						115,000
Airport Industrial Way Entry Improvements	60,000						60,000
Admin Building Mechanical/Interior Upgrades		15,000	15,000	15,000	15,000	15,000	75,000
Airport Front Entry Landscaping / Improvements	5,000						5,000
Backup Generator - Admin Portion of Bldg (2015)	30,000						30,000
Subtotal 2017 Airport Projects	979,425	387,098	236,044	296,852	384,615	378,000	2,662,034
Hangar Restroom Facility		80,000					80,000
Demolition of Navy Butler Hut		30,000					30,000
Replace HIRL Runway 02/20 & MITL Taxi A Signs		1,284,287					1,284,287
Aprons (GA Tie Downs & Fueling			1,930,439				1,930,439
South Hangar Area Access Road					388,500		388,500
South Hangar Area Access Taxiway					181,650		181,650
South Hangar Area Stub Taxi Lanes (2)					265,800		265,800
South Hangar Area Site Prep Stormwater					140,000		140,000
T-Hangar (10 Unit)					610,000		610,000
SKIA Utility Planning			200,000				200,000
Port Hangar Maintenance Upgrades				70,000			70,000
Planning - EA or EIS East Side Development					888,890	890,111	1,779,001
Airport/Ind Road Phase 2 Design		264,000		215,000			479,000
Airport/Ind Road Phase 2 Construction (2.2,2.3)			2,460,000		2,300,000		4,760,000
Commercial Aviation Support Package					2,000,000		2,000,000
Subtotal 2018-2022 Airport Projects		1,658,287	4,590,439	285,000	6,774,840	890,111	14,198,677
Total - Airport	979,425	2,045,385	4,826,483	581,852	7,159,455	1,268,111	16,860,711

2017 SIX-YEAR CAPITAL BUDGET DETAILS									
	2017	2018	2019	2020	2021	2022	Project Costs		
Olympic View Industrial Park:									
Site, Utility, Building Improvements		50,000	50,000	50,000	50,000	50,000	250,000		
Business Development Opportunities		25,000	25,000	25,000	25,000	25,000	125,000		
Road Repairs	40,000						40,000		
OVIP 4 Roof Replacement	15,000						15,000		
OVIP 8 Tenant Improvements(3 Phase)	50,000						50,000		
OVIP SCT Potential Biomass Plant Site Prep/PC	50,000						50,000		
OVIP Sewer Line Replacement (Lift Station)	85,000			-			85,000		
Subtotal 2016 Industrial Projects	240,000	75,000	75,000	75,000	75,000	75,000	615,000		
RV Park / Dump Station			40,000				40,000		
New Port Industrial Bldg			3,000,000				3,000,000		
Subtotal 2017-2021 Industrial Projects	-	-	3,040,000	-	-	-	3,040,000		
Subtotal - Industrial Park	240,000	75,000	3,115,000	75,000	75,000	75,000	3,655,000		

201	17 SIX-YEAR	CAPITAL	BUDGET	DETAILS			
	2017	2018	2019	2020	2021	2022	Project Costs
Port Orchard Marina							
Dock Box Replacement (50 Boxes)	5,000						5,000
Marina Park Outlook Pavilion	18,000						18,000
Piling Repairs - Gate 3				95,000			95,000
Electrical Upgrades to Docks 30 & 50 amp	10,000						10,000
Resurface & Upgrades A-Dock/Misc Interior				250,000			250,000
Resurface & Upgrades to Breakwater	239,050			1,250,000			1,489,050
Waterfront Park - Pathway / Upgrades	10,000						10,000
Pump Out Work Boat Kicker Motor					13,371		13,371
Subtotal 2016 POM Projects	282,050	-	-	1,595,000	13,371	-	1,890,421
Fuel Dock Pump Dispenser Replacement				40,000			40,000
Mobile Activity Float & Tent				100,000			100,000
Subtotal 2017-2021 POM Projects		-	-	140,000	-		140,000
Subtotal - Port Orchard Marina	282,050	-	-	1,735,000	13,371		2,030,421
Bremerton Marina							
Dock Box Replacement	5,000						5,000
Security Upgrades	10,000						10,000
Harborside Steps Pathway Lighting	15,000						15,000
ADA Handicap Parking at Turnaround	1,000						1,000
Subtotal 2016 Projects	31,000	-	-	-	-		31,000
Breakwater Activity Structure	-	40,000					40,000
Subtotal 2017-2021 POM Projects		40,000	-	-	-		40,000
Subtotal - Bremerton Marina	31,000	40,000	-	-	-		71,000
Port Orchard & Bremerton Marinas /Shared							
Floats, Docks & Marina Improvements POM &	BREM	15,000	15,000	15,000	15,000	15,000	75,000
Subtotal - POM & BREM Shared	-	15,000	15,000	15,000	15,000	15,000	75,000

2017 SIX-YEAR CAPITAL BUDGET DETAILS							
	2017	2018	2019	2020	2021	2022	Project Costs
General & Administrative							
Admin Space Upgrade							-
Exchange 2013 Software Upgrade	80,000						80,000
Subtotal 2016 General Projects	80,000	-	-	-	-		80,000
Subtotal - General & Administrative	80,000	-	-	-	-		80,000
Site, Utility, Building Improvements	127,101						127,101
Business Development Opportunities	75,000						75,000
Computer Server Backup Propane Generators	38,000						
Replacement Van or Crossover for Admin Seda	30,000						
Subtotal - Possible 2016 Project Costs	270,101	-	-	-	-		202,101

# Budget 2017 Marketing Advertising Membership

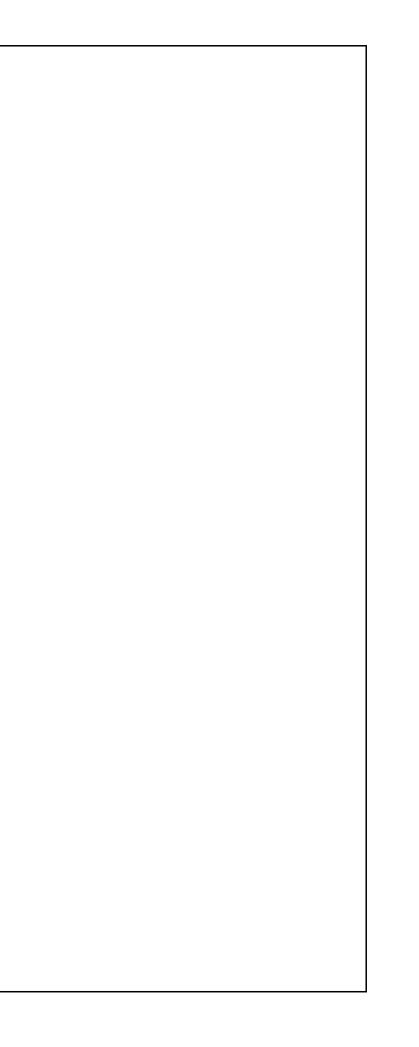
	2015	2016	2017	
	Final Budget	Final Budget	Final Budget	Comments
Kitsap Regional Coordinating Council	7,800.00	8,800.00	9,199.00	5% per draft proposal (0%, 2%, 5%)
Puget Sound Regional Council	4,582.00	4,766.00	4,957.00	4% increase being discussed by PSRC board
Kitsap County Multimodal Trans Plan - Local Match				
Funds (KRCC)	1,582.00	1,582.00	-	No assessment for 2017
Washington Public Ports Assn	11,125.00	11,125.00	11,125.00	Still in discussion. Increase not anticipated pe
Port of Olympia Foreign Trade Zone	7,500.00	25.00	25.00	Per FTZ 2017 draft budget
Kitsap Economic Development Alliance (KEDA)	15,000.00	15,000.00	15,000.00	
KADA	10,000.00	10,000.00	10,000.00	5th Year of 5 year review
Leadership Kitsap			1,000.00	Commissioner request
Visit Kitsap Peninsula	2,000.00	2,000.00	2,000.00	County-wide tourist group; Bremerton Marina
Sub -Totals	59,589.00	53,298.00	53,306.00	

# Other Community Events - Need to recenter

TOTAL	84,589.00	76,798.00	73,456.00	
Sub-Totals	25,000.00	23,500.00	20,150.00	
Sub -Totals	25,000.00	23,500.00	20,150.00	· · · · · · · · · · · · · · · · · · ·
Other	350.00	350.00	1,000.00	Unanticipated events
Turner Joy Project	300.00	300.00		Proposed \$75,000 for 5 year, take \$15,000 for
West Sound Expo	5,000.00	5,000.00	300.00	Community Awareness
Rock the Dock (Bremerton Marina)	5,000.00	5,000.00	5,000.00	Concerts on Bremerton Boardwalk - Propose to
Kitsap Harbor Festival	5,500.00	3,000.00	4,000.00	Turning event over to KEC and Port Orchard Ch
Kitsap Harbor Tours Special Events / Summer Schedule	600.00	600.00		Foot Ferry for Summer Events - To cancel Per L
KEDA Decision Makers I & II	250.00	250.00	850.00	Semiannual KEDA meeting sponsorships (\$250
Fathoms of Fun	2,500.00	2,500.00	2,500.00	Fireworks or Concerts
Explore Port Orchard	1,000.00	1,000.00	1,000.00	Includes advertising in Boaters Guide magazine
Bremerton Pilots Association	2,500.00	3,500.00	3,500.00	Scholarship Fund
Blackberry Festival Fly In	1,000.00	1,000.00	1,000.00	Car and air show at Airport
Blackberry Festival/Bremerton Rotary	1,000.00	1,000.00	1,000.00	Blackberry Festival

er WPPA staff
a \$1,000, Port Orchard Marina \$1,000
ne
60 for Decision Maker I; \$600 for Decision Maker II)
r Larry Stock
Chamber
to have the City to match 50%
or the 1st year from rainy day account

	2015	2016	2017
	<b>Final Budget</b>	Final Budget	Final Budget
Dues			
Bremerton Area Chamber	560.00	560.00	560.00
Meals Reimbursement	240.00	240.00	240.00
Port Orchard Chamber	520.00	520.00	546.00
Meals Reimbursement	280.00	280.00	290.00
Seabeck Community Club	100.00	100.00	100.00
American Association of Airport Executives	275.00	275.00	275.00
Archbright (formerly Washington Employers)	2,200.00	2,200.00	2,200.00
Costco	165.00	190.00	190.00
CA Dept of Consumer Affairs	200.00	200.00	200.00
Downtown Bremerton Association	60.00	60.00	60.00
Dynamics SL User Group - Accounting Software			
Troubleshooting Package	300.00	300.00	300.00
Gov't Finance Officers Association	160.00	160.00	160.00
Grant Station	70.00	70.00	70.00
Kitsap County Investment Brokers	120.00	120.00	120.00
Municipal Research & Services Center (MSRC)	950.00	950.00	950.00
National Business Aviation Association	470.00	470.00	470.00
NW Chapter American Association of Airport			
Executives	85.00	85.00	85.00
NW Marine Trade Association	425.00	425.00	425.00
NW Yacht Brokers Association	200.00	200.00	0.00
Olympic Region Muni Clerks Assn	50.00	50.00	50.00
Pacific Coast Congress Port Masters	225.00	225.00	225.00
Port Orchard Bay Street Assoc	90.00	90.00	90.00
PO Chamber- Shop South Kitsap	50.00	50.00	50.00
Society for Human Resource Management	185.00	185.00	185.00
WA State Dept of General Admin	250.00	250.00	250.00
Washington Airport Management Assn.	500.00	500.00	500.00
Washington Airport Management Assn. Special			
Legislative Assessment	243.00	243.00	243.00
WA Muni Research -Sm. Works Rosters	200.00	200.00	200.00
WA Municipal Clerks Assn.	75.00	75.00	75.00
Washington Highway Users Group	500.00	500.00	500.00
WA Assn of Public Records Officers (WAPRO)	-	25.00	25.00



Sub -Totals	9,773.00	9,823.00	9,659.00
WA St. OASI	25.00	25.00	25.00

## Magazine/Publication Subscriptions

Sub -Totals	1,129.06	1,129.06	952.00	
The Kitsap Sun	258.00	258.00	258.00	
FAA - National Charting	35.56	35.56	-	
Thompson Pub-Benefit Newsletter-FLSA	588.00	588.00	588.00	Fair Labor Standards Handbook
Aviation Week & Space Technology	103.00	103.00	-	
Puget Sound Business Journal	100.00	100.00	106.00	
Flying	19.55	19.55	-	
Pacific Flyer	24.95	24.95	-	

2015	2016	2017
<b>Final Budget</b>	Final Budget	Final Budget

### ADVERTISING / PROMOTION (BUSINESS UNIT)

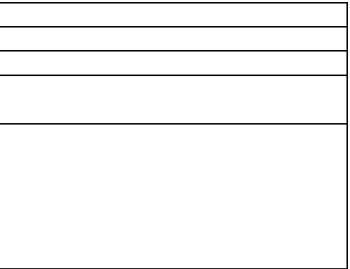
Sub -Totals	9,970.00	29,170.00	20,970.00	
Display Booth Upgrade - Industrial Park	-	2,000.00	-	
Airport Online - NBAA	2,350.00	2,350.00	-	
Facebook and Google Advertising		4,000.00	4,000.00	
Yacht Club/Manufacturer Materials	4,000.00	1,500.00	1,500.00	To Increase Rendezvous Events
Printed materials - Marinas		2,000.00	2,000.00	
Marina Videos	-	3,850.00	5,000.00	
Display Booth Upgrade - Marina	-	5,000.00	-	
Print Advertising		4,000.00	4,000.00	
Northwest Boat Travel	1,620.00	1,670.00	1,670.00	
Weatherly Press (Waggoner)	2,000.00	2,800.00	2,800.00	Waggoner Cruising Ad
ADVERTISING (Marketing Plan)	7			
Sub -Totals	6,095.00	15,020.00	16,335.00	
Website Refresh	-	5,000.00	8,000.00	
Washington Wings	495.00	495.00	395.00	Advertising Airport
Photography	500.00	1,925.00	1,500.00	
Kitsap Sun	800.00	800.00	-	Blackberry Ad
Harbor Promo Items	1,200.00	3,700.00	4,440.00	Chip Clips, Pens, Christmas Cards, Bags
Promo Items	3,100.00	3,100.00	2,000.00	Pens, Christmas Cards, Pocket Calendars, Mug

gs, Hats	

Marketing	2015	2016	2017	
Marina Logos			3,000.00	
Port Digital Camera			1400.00	
Marsh Anderson LLC (Bob Wise)	48,000.00	48,000.00		Continued Marketing Program for Bremerton I
Marina - Signage	1,000.00	1,000.00	1,000.00	
Host of 2016 PCC Conference	-	5,500.00	-	
NW Marine Trade Association (Seattle Boat Show)				
Trade Show Cost	1,300.00	1,300.00	1,490.00	
Travel	600.00	600.00	600.00	
Equipment/Supplies/Trade Show-Give Aways	600.00	900.00	1,200.00	
Boat Show - South Lake Union				
Trade Show Cost	-	1,200.00	-	
Travel	-	200.00	-	
Show Give Aways	-	600.00	-	
Port Townsend Wooden Boat Festival				
Trade Show Cost	1,200.00	625.00	625.00	
Travel	200.00	500.00	500.00	
Equipment/Supplies/Trade Show - Give Aways	300.00	600.00	700.00	
Other Boat Shows				
Trade Show Cost			-	
Travel			-	
Equipment/Supplies/Trade Show Give Aways			-	
Boaters Guide	-	-	4,600.00	Three Year Program Paid In 2014
Paris Air Show - Travel & Registration	3,500.00	3,500.00	6,500.00	Based on actual expense \$12,000 for Commissi
Airport Show - NBAA		10,000.00	10,000.00	
Trade Show Cost	-			
Travel	-			
Other	-			
2016 NBAA Booth	1,500.00			
NW Aviation Conference				
Trade Show Cost	600.00	600.00	600.00	
Gloss Printed Material / Trade Show Giveaways	1,800.00	1,800.00	1,800.00	
Airport Print Materials - Gloss Brochure	1,250.00	1,250.00	1,250.00	
Airport Print Materials - Gloss Single Sheet	1,250.00	1,250.00	1,250.00	
Airport/Industrial Park - Business Shows/Expos				
Trade Show Cost	900.00	900.00	900.00	

Marina
sioner's side and Paris Airshow side.

Industrial Park Print Materials - Gloss Brochure2,200.002,200.002,200.00Industrial Park Print Materials - Gloss Single Sheet1,300.001,300.001,300.00	450.00	450.00	450.00		
	4				
	1,300.00	1,300.00	1,300.00		
71,475.00 87,800.00 68,890.00	71,475.00	87,800.00	68,890.00	·	
		2,200.00 1,300.00	450.00         450.00           2,200.00         2,200.00           1,300.00         1,300.00	450.00         450.00         450.00           2,200.00         2,200.00         2,200.00           1,300.00         1,300.00         1,300.00	450.00       450.00       450.00         2,200.00       2,200.00       2,200.00         1,300.00       1,300.00       1,300.00



	2015 Final Budget	2016 Final Budget	2017 Final Budget	
Susiness Showcase				
est of South Kitsap - Port Orchard Chamber	50.00	50.00	50.00	Showcase your Business
Sub -Totals	50.00	50.00	50.00	
Business Development				
Port Marketing Program	-	32,500.00		1
uget Sound Business Journal	1,000.00	1,000.00	1,000.00	1
Kitsap Business Journal	1,000.00	1,000.00	870.00	
Sub -Totals	2,000.00	34,500.00	1,870.00	
Grand Total	185,081.06	254,290.06	192,182.00	1

2017 FINAL BUDGET					Maintenan	ce/Operations/	Administration Ex	openses								
	Airp	ort	Indust	trial Park	Busin	ess Park	Port Orcha	rd Marina	Bremerto	on Marina	Other N	larinas	General &	& Admin	2017	2016
Administration		516,822		342,382		12,225		576,742		683,311		112,211		968,794		
Salaries and Wages	294,511		208,822		3,123		333,222		376,525		72,467		538,776		1,827,446	1,767,327
Payroll Expenses Other Employee Expense	112,820 1,500		85,015 2,000		1,090		155,178 3,043		190,986 2,500		34,334		209,538		788,961	745,395
Commissioners Comp and Travel	1,500		2,000				3,043		2,500		130		85,000		85,000	86,066
Training	4,000		3,000				4,000		4,000				20.000		35,000	34,400
Travel	2,000		2,000				1,000		1,000				15,000		19,000	4,700
Office Operating Expense	8,000		7,000				19,000		19,000		1		35,000		88,000	82,500
Audio/Visual Operating Costs													9,000		9,000	9,000
Computer Equipment, Licenses, Maintenance													12,480		12,480	59,150
Computer Security															-	-
ArcMail/Constant Contact/Wireless					1,150								12,000		-	15,500
Phone Lines/Alarm Dues and Fees	3,500		1,400		1,150		2,000		2,000		<u> </u>		12,000 3,000		13,150 11,900	6,000 10,954
Publications	952		1,400				750		750				7,000		9,452	4,854
Insurance	89,539		33,145		6,862		59,549		87,550		5.280		22,000		303,925	295,824
Administrative Professional Services	00,000	98,008	00,110	76,749	0,002	1,500	00,010	79,622	07,000	109,073	0,200	-	22,000	220,005	000,020	200,021
Legal Expense	5,000		7,000		1,500	.,	4,000		2,200	,			51,150		70,850	69,150
Marketing	24,650		5,200				21,000		41,113				8,000		99,963	120,301
Advertising	8,325		2,000				14,972		14,260				3,600		43,157	44,191
Economic Development			15,000	KEDA											15,000	65,000
Community Activities	16,583		12,899				8,625		11,125				850		50,082	61,798
Regional Fly In																50,000
Election Costs															-	10.000
Uncollectible Accounts													28.000		-	10,000
Audit Expense Studies													28,000		28,000 15,000	25,000 30,000
Accounting	-												10,000		10,000	10,000
Engineering	15,000		15,000										10,000		30,000	15,000
Land Appraisals	-		-								1				-	10,000
Computer Equip, Licenses, Maint	17,730		10,430				13,805		11,655				66,200		119,820	
IT Services	4,220		4,220				4,220		4,220		1 1		9,200		26,080	20,435
Promotional Hosting															-	10,500
Incidental Business Meetings							1,000		1,000				2,000		4,000	7,650
Business Development													5,000		5,000	2,000
Continued Construction Mitigation Costs									12,000						12,000	8,237
Future Business Dev Opportunity/Emergency Funds/Contingencies	0.500		5 000				10.000		44.500				01.005		-	1 10 070
Miscellaneous Outside Services	6,500		5,000				12,000		11,500				21,005		56,005	140,272
Facility Operation & Maintenance Structures & Grounds Maintenance		103,890		88,525		293,050	+	91,880		73,050		56,428		43,000		-
Lease and Rent Costs	-	105,830		00,525	262,000	233,030	20,000	31,000	15,000	73,030	29,097	30,420	38,000	43,000	364,097	364,262
Structures Maintenance	42,830		24,200		2,250		26,300		25,000		6,600		00,000		127,180	116,233
Operating Systems Maintenance	,						10,000		5,550						15,550	22,500
Maintenance & Repair					2,500				7,500		20,500				30,500	22,550
Operating Expense					1,000										1,000	5,000
Facility Property Protection	7,500		8,025												15,525	14,540
Security	-						7,500		5,000						12,500	7,000
Fire District 7 Assessment	18,400		12,000				21,780		45.000		231				52,411	51,195
Fire Protection Supplies					25,000		4,800		15,000						19,800	8,000
Property Taxes Land Maintenance	18,500		16,150		25,000										25,000 34,650	23,180 45,450
Environmental Compliance/Noxious Weed Removal	16,160		28,150		300										44,610	56,300
Miscellaneous	500		20,100		500		1.500						5,000		7,000	7.000
Operating System Maintenance		182,607		90,627		7,900	.,	73,600		58,050		19,850	0,000	14,300	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Emergency Readiness	-						400		800						1,200	1,400
Operating Systems Maintenance							9,000				9,950				18,950	16,350
Equipment Maintenance/Rental	9,300		8,450								2,100				19,850	18,040
Fuel Supply (all uses)	12,000		9,600												21,600	22,440
Janitorial Supplies & Services	4,000						5,700		5,500		1,900		1,500		18,600	17,788
Sanitation, Garbage Service	4,100		4,100												8,200	5,950
Navaids/Communications Maintenance	33,800						0.500		0.000		200				33,800	30,940
Dock Amenities Small Tools Acquisition	4,957		4,457				6,500 3,500		6,000 3,750		300				<u>12,800</u> 16,664	14,500 14,698
Utilities & Services	4,957		4,457		7,900		42,000		40,000		4,850		12,500		201,170	14,698
Parking Expense	03,300		24,020		7,300		42,000		40,000		4,850		12,500		750	750
Vehicle Maintenance	5,150		4,400				6,500		2,000		, 50		300		18,350	19,560
Stormwater Fees	40,000		35,000				5,000		_,000						75,000	74,273
Sales, B&O & Other Taxes	,	400	,	200				3,600		4,500					8,700	11,500
General & Administrative Allocation		233,367		154,887		81,567		213,623		240,165				(923,609)	-	
Transfer to Reserves								587,406		100,000		50,000			737,406	970,694
TOTAL		1,135,094		753,370		396,242		1,626,470		1,268,146		238,489		322,490	5,740,301	5,963,934

### Glossary

#### Accounting System

The set of records and procedures that are used to record, classify, and report information as to the financial status and operating conditions of an entity.

#### **Accrual Basis of Accounting**

Under this accounting method, transactions are recognized when they occur, regardless of the timing of related cash receipts and disbursements. Proprietary (enterprise and internal service) and non-expendable trust funds use this basis of accounting.

#### **Adopted Budget**

Adopted, as used in the fund summaries and department and division summaries within the budget document, represents the final budget approved by the Port Commissioners. The adopted budget becomes effective January 1st. Subsequent to adoption Commissioners may make changes throughout the year.

#### Appropriation

An authorization made by the Commissioners that permits officials to make expenditures or incur obligations against governmental resources. Appropriations are usually made for fixed amounts and are typically granted for a one year period. Multi-year appropriations can also be established for capital project and other special purpose funds. Multi-year appropriation authority remains in effect until the amount appropriated has been totally expended or until the fund, program, or project is closed because its assigned purpose has been changed or accomplished.

#### Assessed Valuation

The assessed value (AV) set on taxable property as a basis for levying property taxes placed upon real and personal property by the Kitsap County Assessor.

#### Assets

Resources having a monetary value and that are owned or held by an entity.

#### Audit

An annual financial report prepared by an independent auditor. A comprehensive audit document contains a summary statement of the scope of the audit, explanatory comments concerning any exceptions to generally accepted auditing standards, explanatory comments concerning verification procedures, financial statements and schedules, statistical information, supplemental comments, and any finding or recommendations.

#### B.A.R.S.

The prescribed "Budgeting, Accounting and Reporting System" where compliance is required for all governmental entities within the State of Washington.

#### **Balanced Budget**

Revenues (include Beginning Fund Balance) equals or exceeds expenditures (include Ending fund Balance).

#### **Beginning Fund Balance**

The beginning fund balance is the residual fund balances representing unused funds brought forward from the previous financial year (ending fund balance).

#### Bond

A debt instrument with a written promise to pay a specified principal amount along with periodic interest at specific future dates. Bonds are typically used for financing of specific capital expenditures.

#### Budget

A budget is a financial operational plan including an estimate of proposed expenditures and the means of financing them. The budget designates the financial plan presented for adoption and finally approved. It is usually to specify whether the budget under consideration is preliminary and proposed, or whether the appropriating body has approved it.

#### **Budget Amendment**

A change to a budget adopted in accordance with State law. A budget may be amended to increase expenditures/expenses at the fund level by ordinance without public notice or public hearing requirements,

#### **Budgetary Basis**

Budgets are adopted on a basis consistent with Generally Accepted Accounting Principles (GAAP), with the exception that neither depreciation nor amortization is budgeted for proprietary funds and bond principal in the enterprise funds is subject to appropriation.

#### Capital (Outlay/Asset)

Expenditures made to acquire, reconstruct, or construct major fixed or capital assets. A fixed asset is a tangible object of a long-term, will continue to be held or used such as land, buildings, machinery, furniture, and other equipment. A capital asset must exceed \$5,000 in cost and have an expected live expectancy of 12 months.

#### **Capital Improvement Fund**

Account for the acquisition or construction of major capital facilities, with exception to those facilities financed by proprietary and trust funds.

#### Capital Improvement Program (CIP)

A plan for a capital expenditure to be incurred each year over a period of five or more future years setting forth each capital project, the amount to be expended in each year, and the method of funding those expenditures.

#### **Cash Management**

Management of cash necessary to pay for Port services while investing temporary cash excesses in order to earn investment income. Include forecasting inflows and outflows of cash, establishing and maintaining banking relationships, and investing funds in accordance with the Port's investment policy objectives.

#### Contingency

A budgetary reserve set aside for emergencies or unforeseen expenditures not otherwise budgeted. Contingency may be appropriated for a specific purpose by the Commissioners upon the approval of a resolution.

#### **Debt Service**

Principal and Interest on outstanding bonds due and payable, during the calendar or fiscal year.

#### **Debt Service Fund**

Established to account for the accumulation of resources and for the payment of general obligation debt that have been approved by the voters. It would exclude Enterprise fund debt and contractual obligations accounted for in other individual funds.

#### Depreciation

Expiration in the service live of capital assets attributable to wear and tear, deterioration, action of physical elements, inadequacy or obsolescence.

#### **Employee Benefits**

Contributions made by a government to meet commitments or obligations for employee related expenses. Included is the government's share of costs for social security and the pension, medical and life insurance plans.

#### Encumbrance

Amount of money committed and set aside, but not yet expended, for the purchases of goods or services.

#### **Ending Fund Balance**

The residual non-restricted funds that is spendable or available for appropriation after the end of the fiscal or calendar year, or during the fiscal or calendar year.

#### **Expenditures/Expenses**

The type of accounts that record transactions for the cost of goods received or services rendered whether cash payments have been made or not. These accounts are called expenditures on the modified accrual basis of accounting and expenses on the accrual basis.

#### **General Fund**

Accounts for all receipts and disbursement transactions associated with ordinary Port operations. This fund is tax general revenue supported. Major revenue sources for the General Fund include property, sales, excise taxes, and miscellaneous permits and fees.

#### G.O. Bonds

Governmental Obligation Bonds (G.O. Bond) are secured by the full faith and credit of the issuer. G.O. bond issued by local units of government are secured by a pledge of the issuer's property taxing power. Usually issued G.O Bond pays for general capital improvements such as parks and Port facilities.

#### Grant

A contribution by one governmental entity to another entity. The contribution is usually made to aid in the support of a specified function. Infrastructure Public domain capital assets such as roads, bridges, streets, sidewalks and similar assets that is immovable.

#### **Indirect Charges**

Administrative and overhead costs that are incurred in one area, and charged to the rest of the agency. These charges are budgeted as inter-fund transfers.

#### **Inter-local Agreement**

A contract between two government entities whereby one government assumes the lead responsibility of a project that overlaps both jurisdictions.

#### Levy

Gross amount of property taxes imposed on the assessed value of taxable property. The net amount received by a government will be less than the gross levy as a result of delinquent or uncollectible payments or early payment discounts. Budgets are developed on the basis of the projected amount of property taxes receivable.

#### Line Item Budget

The individual account lines of budget, where proposed appropriations are based on individual objects of expense within a department or program.

#### **Operating Budget**

The operating budget is the primary means by which most of the acquisition, spending, and service delivery activities of a government are controlled. Law requires the use of annual operating budgets.

#### **Operating Transfer**

Routine or recurring transfers of assets between funds that support the normal operations of the recipient fund.

#### **Outstanding Debt**

The balance due at any given time resulting from the borrowing of money or from the purchase of goods and services.

#### **Personnel Benefits**

Employer contributions paid by the Port as part of the conditions of employment. Examples include health/dental/vision insurance, state public employee's retirement system, and employment security.

#### **Property Tax**

Based off of the assessed value of property times the permanent tax rate and are used as the source of monies to pay general obligation debt and core city services.

#### **Proposed Budget**

Combines the operating, non-operating and reserve estimated prepared by the Chief Financial Officer, then presented to the Port Commissioners for their review, recommendation and approval.

#### Resource

Total dollars available for appropriations including estimated revenues, fund transfers, and beginning fund balances.

#### Revenue

Income received by the Port in support of a program of services to the local community. It includes such items as property taxes, fees, user charges, grants, interest income, and miscellaneous revenue.

#### Services and Charges

An expenditure classification that includes professional services, communication, travel, advertising, rentals, leases, insurance, public utility services, and repairs and maintenance.

#### Supplies

An expenditure classification for articles and commodities purchased for consumption or resale. Examples include office and operating supplies, fuel, power, water, gas, inventory, resale items, small tools and equipment.

#### Tax Levy

The total amount of property taxes needed to pay for basic government operations as well as sufficient amounts to pay for principal and interest on voter-approved bond issues.

#### Tax Rate

The amount of tax levied for each \$1,000 of assessed valuation as determined by the Kitsap County Assessor's office.